



NUMISMATIC ASSOCIATION, Inc.
A.N.A. CLUB LIFE MEMBER #17

12TH ANNUAL CONVENTION — JUNE 25 THRU JUNE 28, 1987
HYATT CHERRY HILL, ROUTE 70
CHERRY HILL, NEW JERSEY

PRESIDENT
JERRY ZARA
P.O. Box 248
Brick, NJ 08723-0248

1st VICE PRESIDENT
PAUL J. PFEIL
14 Roosevelt Drive
Ogdensburg, NJ 07439

2nd VICE PRESIDENT
ALLEN JAMES
8644 18th Avenue
Brooklyn, NY 11214

TREASURER
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46 Manor Drive
Dover, DE 19901

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P.O. Box 3462
Toms River, NJ 08756-3462

IMMEDIATE PAST PRESIDENT
STEPHEN R. TAYLOR
70 West View Avenue
Dover, DE 19901

*AREA REPRESENTATIVES
ARNO SAFFRAN
GEORGE RUSKAI
PETER DOELGER
DAVID RUNFELDT

PAST PRESIDENTS
WILLIAM H. HORTON, JR.
ARCHIE A. BLACK
JAMES K. BRANDT

* ELMER L. CURRAN
NJNJ EDITOR

* ARCHIE A. BLACK
NJNJ ADVERTISING

* ARNO SAFFRAN
NJNJ "CLUB NEWS"

* DENNIS TILGHMAN
EQUIPMENT CHAIRMAN

* PAUL J. PFEIL
GENERAL SHOW CHAIRMAN
1987 GSNA CONVENTION

January 30, 1987

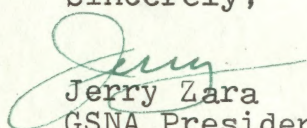
Dear Member Club

On behalf of the GSNA Executive Committee,
two representatives from your club are cordially
invited to attend this years 1987 GSNA Club Workshop.
The workshop will take place at the Landmark Inn,
Routes #1 & 9, Woodbridge, New Jersey on April 18th.

Pre-registration is required and must be
received prior to March 28th. Participants will be
expected to attend the entire workshop, with lunch
provided by GSNA.

A program is attached for your information.

Sincerely,


Jerry Zara
GSNA President

*Letter mailed to
43 G.S.N.A. member clubs.
This workshop will open
N.C.W. to coincide with yours*

GARDEN STATE NUMISMATIC ASSOCIATION, INC.

1987 CLUB "PARTICIPATION" WORKSHOP

Saturday April 18th, 1987

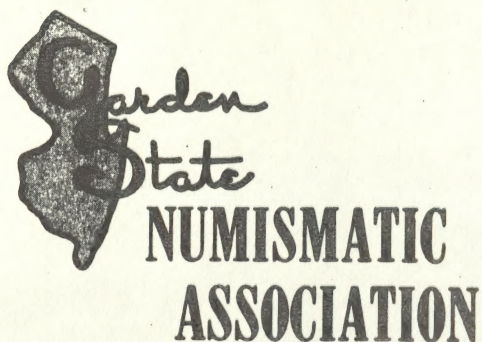
Moderator: Jerry Zara, GSNA President

8:30-9:00 Registration (Coffee)..... Carol Zara & Prudence Pfeil
9:00 Welcome & Introductions
Workshop Purpose & Scope..... Moderator
9:20 GSNA Services & Advantages..... Moderator
Area Representative Program... Paul Pfeil, 1st V-P
& 1987 Convention
Educational Services..... Allen James, 2nd V-P
Membership Recruitment..... Sanford Ross, Corr. Sec.
10:00 NJNJ & "How to write a press
release"..... Elmer Curran, NJNJ Editor
10:15-10:45 Coffee & Danish
10:45 "We are the Future"..... Larry Gentile, YN Ambassador
Andrew Zuckerman
Mathew Zuckerman
11:15 "YOUR" American Numismatic
Association..... Stephen R. Taylor
GSNA Past Pres.
11:30 Recap & Questions..... Moderator & Participants
11:45-1:00 Lunch
1:00 Exhibits - "What Judges Look For"..... ^{James K. Brant} Bill Horton, Speakers Bureau
1:30 - ? Open Forum - Question & Answer
Period..... Moderator & Participants

? DOROTHY B. BARTLE

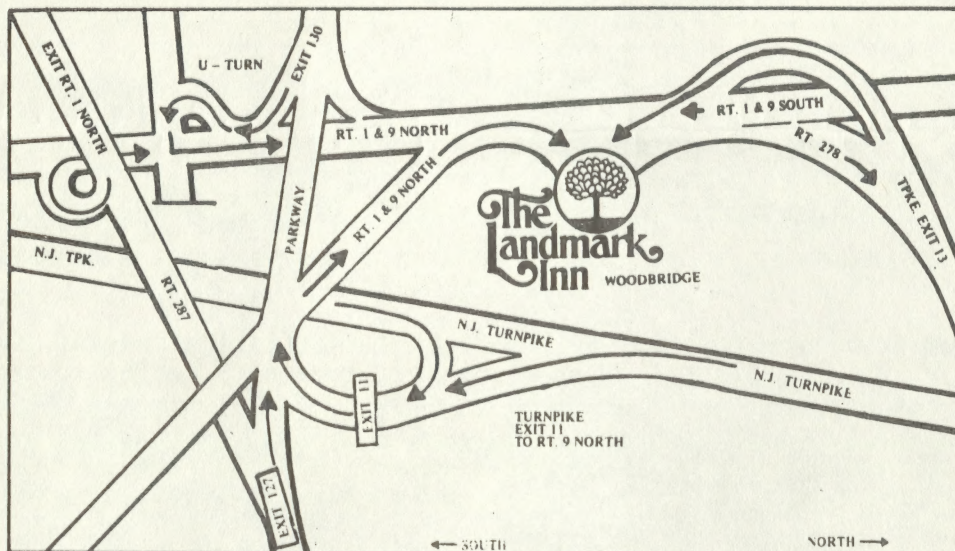
WILL SPEAK ON NEWARK MUSEUM'S NUMISMATIC
LIBRARY + NUMISMATIC SECTION OF MUSEUM.

* GSNA Executive Committee to be available for questions
throughout workshop.



1987 GSNA CLUB WORKSHOP

APRIL 18, 1987



(Please clip here and return as soon as possible).

☐ YES, we will be able to attend the GSNA Club Workshop.

Organization _____ GSNA # _____

Participant _____ Title _____

Participant _____ Title _____

☐ NO, we will not be able to attend this years workshop.

Organization _____ GSNA # _____

Written in our 96th year,
March 27, 1987

Mr. Jerry Zara
GARDEN STATE NUMISMATIC ASSOCIATION, Inc.
P.O. Box 248
Brick, N.J. 08723-0248

Dear Mr. Zara:

Thank you for your recent letter to Ken Bressett concerning material for National Coin Week, 1987. Mr. Bressett has referred your letter to me.

Enclosed are two club packets plus 80 buttons and 80 logos. As per your request we are sending the packet by 1st class mail. The postage for this special shipment amounts to \$3.96 and we would appreciate it if you will reimburse ANA for the shipping charges.

We will be happy to mail N.C.W. certificates to the people you have listed in your letter, however at this time the certificates are not yet available. We will send them to you just as soon as they become available.

If we can be of further assistance, please do not hesitate to write to us again.

Sincerely,

Nancy W. Green
Coordinator
National Coin Week 1987

NWG/ip

Enc



MAR 24 1987

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GENERAL SHOW CHAIRMAN
1987 GSNA CONVENTION

March 19, 1987

Dear Mr. Bussitt:

As in the past, we are opening ANA's National Coin week by conducting a club workshop. I have enclosed a sample of our program. (There have been some minor changes)

I would like to have an ANA-N.C.W. certificate issued to the 17 individuals who will assist in our club workshop. (mail 1st class to me)

We will be issuing our GSNA certificates to all participants. There should be approx. 70-80 in attendance.

If ANA has any material that you would like us to include in our folders, (which all participants will receive) please forward to me. Again, about 80 pcs of each.

I sincerely hope N.C.W. will be a success once again.

Thank You,
Jerry
President

P.S. Please ship 1st class - our workshop, April 18th

2 club
80 buttons
80 logos

Str.
and reprints
postage

NATIONAL COIN WEEK CERTIFICATES

JERRY ZARA	1987 GSNA CLUB WORKSHOP, MODERATOR
PAUL J. PFEIL	GSNA AREA REP. PROG. & 1987 CONVENTION
ALLEN JAMES	GSNA EDUCATIONAL SERVICES
DOUGLAS A. MOORE	SETTING UP & MAINTAINING TREASURY
SANDFORD ROSS	MEMBERSHIP RECRUITMENT
STEPHEN R. TAYLOR	"YOUR" AMERICAN NUMISMATIC ASSOCIATION
JAMES K BRANDT	EXHIBITING & "WHAT JUDGES LOOK FOR"
ELMER L. CURRAN	NJNJ & "HOW TO WRITE A PRESS RELEASE"
LARRY GENTILE, SR.	YN AMBASSADOR "WE ARE THE FUTURE"
ANDREW ZUCKERMAN	SPKR. "WE ARE THE FUTURE"
MATHEW ZUCKERMAN	SPKR. "WE ARE THE FUTURE"
DOROTHY B. BARTLE	THE NEWARK MUSEUM & NUMISMATICS
DENNIS TILGHMAN	1987 CLUB WORKSHOP PHOTOGRAPHER
CAROL ZARA	1987 CLUB WORKSHOP REGISTRATION & ADMINISTRATION
PRUDENCE PFEIL	1987 CLUB WORKSHOP REGISTRATION & ADMINISTRATION
DOUGLAS TILGHMAN	1987 CLUB WORKSHOP COMMITTEE
DOUGLAS A. MOORE	1987 CLUB WORKSHOP COMMITTEE
BARBARA JAMES	1987 CLUB WORKSHOP COMMITTEE